

Lessons of the Cards . . . *How Do You Play Your Hand?*







This sorting tool provides you with the following list of 20 word groups. Each word group has four words starting with the same letter and goes across the chart horizontally. An example, Group 1. Adaptable, Animated, Accurate, Action –Oriented. Place a number in front of each word. 4 = “SO ME.” 1 = “NOT ME AT ALL.” 3 = “PRETTY MUCH LIKE ME.” And 2 = “Hmmm, NOT SO MUCH.” In each word group you may use each number only once and you must place a number in front of every word. After you have given each word a numeric value, transfer those values to the next page and follow the instructions.

My characteristics on a Great Day				
1.	<input type="checkbox"/> Adaptable	<input type="checkbox"/> Animated	<input type="checkbox"/> Accurate	<input type="checkbox"/> Action-Oriented
2.	<input type="checkbox"/> Confident	<input type="checkbox"/> Controlled	<input type="checkbox"/> Considerate	<input type="checkbox"/> Charming
3.	<input type="checkbox"/> Patient	<input type="checkbox"/> Promoting	<input type="checkbox"/> Persistent	<input type="checkbox"/> Problem Solver
4.	<input type="checkbox"/> Independent	<input type="checkbox"/> Idealistic	<input type="checkbox"/> Involved	<input type="checkbox"/> Inspiring
5.	<input type="checkbox"/> Decisive	<input type="checkbox"/> Dramatic	<input type="checkbox"/> Diplomatic	<input type="checkbox"/> Disciplined
6.	<input type="checkbox"/> Productive	<input type="checkbox"/> Playful	<input type="checkbox"/> Persevering	<input type="checkbox"/> Punctual
7.	<input type="checkbox"/> Systematic	<input type="checkbox"/> Self-Reliant	<input type="checkbox"/> Steady	<input type="checkbox"/> Story-Teller
8.	<input type="checkbox"/> Leader	<input type="checkbox"/> Low Key	<input type="checkbox"/> Laughter	<input type="checkbox"/> Logical
9.	<input type="checkbox"/> Open-hearted	<input type="checkbox"/> Organized	<input type="checkbox"/> Outgoing	<input type="checkbox"/> Outspoken
10.	<input type="checkbox"/> Assertive	<input type="checkbox"/> Agreeable	<input type="checkbox"/> Aware	<input type="checkbox"/> Artistic
My characteristics on a Less than Great Day				
11.	<input type="checkbox"/> Fearless	<input type="checkbox"/> Fault finding	<input type="checkbox"/> Follower	<input type="checkbox"/> Feeler
12.	<input type="checkbox"/> Accommodating	<input type="checkbox"/> Argumentative	<input type="checkbox"/> Alienated	<input type="checkbox"/> Avoidant
13.	<input type="checkbox"/> Domineering	<input type="checkbox"/> Doubtful	<input type="checkbox"/> Defensive	<input type="checkbox"/> Disorganized
14.	<input type="checkbox"/> Overcommitted	<input type="checkbox"/> Optimistic	<input type="checkbox"/> Opinionated	<input type="checkbox"/> Overly Sensitive
15.	<input type="checkbox"/> Flexible	<input type="checkbox"/> Fair	<input type="checkbox"/> Focused	<input type="checkbox"/> Factual
16.	<input type="checkbox"/> Superior	<input type="checkbox"/> Suspicious	<input type="checkbox"/> Stubborn	<input type="checkbox"/> Superficial
17.	<input type="checkbox"/> Do it my way	<input type="checkbox"/> Don't do it	<input type="checkbox"/> Do it later	<input type="checkbox"/> Do it right
18.	<input type="checkbox"/> Caustic	<input type="checkbox"/> Cutesy	<input type="checkbox"/> Callous	<input type="checkbox"/> Cold
19.	<input type="checkbox"/> Workaholic	<input type="checkbox"/> Withdrawn	<input type="checkbox"/> Worrier	<input type="checkbox"/> Wild ideas
20.	<input type="checkbox"/> Principled	<input type="checkbox"/> Permissive	<input type="checkbox"/> Purposeful	<input type="checkbox"/> Pessimistic

Lessons of the Cards . . . *How Do You Play Your Hand?*

From the previous sorting tool, transfer the number you gave each word to this page and then add the columns. All the characteristics on a Great Day should total 100. Look at the largest number and circle it, this is your preferred style. Do the same with the bottom half of the page; again you should get a total of 100. Now, create a grand total of all the “Clubs” “Diamonds” etc. The **LARGEST** number or any number **within a 2 – 3 points** of the largest number is your preferred Temperament or Communication Style. You may have more than one preferred styles. Often our style changes on a less than great day

My characteristics on a Great Day				
	 Clubs	 Diamonds	 Heart	 Spades
1.	___ Action-Oriented	___ Animated	___ Adaptable	___ Accurate
2.	___ Confident	___ Charming	___ Considerate	___ Controlled
3.	___ Problem Solver	___ Promoting	___ Patient	___ Persistent
4.	___ Independent	___ Inspiring	___ Involved	___ Idealistic
5.	___ Decisive	___ Dramatic	___ Diplomatic	___ Disciplined
6.	___ Productive	___ Playful	___ Persevering	___ Punctual
7.	___ Self-Reliant	___ Story-Teller	___ Steady	___ Systematic
8.	___ Leader	___ Laughter	___ Low Key	___ Logical
9.	___ Outspoken	___ Outgoing	___ Open-hearted	___ Organized
10.	___ Assertive	___ Aware	___ Agreeable	___ Artistic
Total				
My characteristics on a Less than Great Day				
11.	___ Fearless	___ Feeler	___ Follower	___ Fault finding
12.	___ Argumentative	___ Accommodating	___ Avoidant	___ Alienated
13.	___ Domineering	___ Disorganized	___ Doubtful	___ Defensive
14.	___ Opinionated	___ Optimistic	___ Overcommitted	___ Overly Sensitive
15.	___ Focused	___ Flexible	___ Fair	___ Factual
16.	___ Superior	___ Superficial	___ Stubborn	___ Suspicious
17.	___ Do it my way	___ Don't do it	___ Do it later	___ Do it right
18.	___ Callous	___ Cutesy	___ Caustic	___ Cold
19.	___ Workaholic	___ Wild ideas	___ Worrier	___ Withdrawn
20.	___ Purposeful	___ Permissive	___ Principled	___ Pessimistic
Total				
Grand Total				

Lessons of the Cards . . . *How Do You Play Your Hand?*

What Lessons of the Cards is:

- A way of looking at ourselves and others
- A method of understanding those who have different characteristics than we
- A generalization of our actions, not a prediction of our decisions
- Not a way of putting ourselves or others “in a box.”
- A way of understanding what matters to others and allows us to respond differently to them
- A way of speaking the language that is meaningful to another
- A modern approach to the work of Hippocrates in 450 B.C.
- A fun and engaging tool using symbols that are common to cultures who play cards.

Disclaimer:

The Lessons of the Cards uses information from an observation of individual temperament traits which a person expressed when he or she responded to word descriptors in a survey. The word descriptors are based on common responses of many people. This sorting tool is not designed to be a complete evaluation of any one person and should not be used as a diagnostic tool. It only provides generalities about tendencies across a broad spectrum of people. Every person is a compilation of their natural tendencies, their life experiences and their backgrounds. This tool is not designed to be an intelligence test, a job skills test nor a psychological test. The express purpose is to create a simple methodology whereby we begin to understand and appreciate others and develop positive productive relationships with each other.

Reproduction:

This Sorting Tool may be used for personal and home use only. ©Lessons of the Cards may not be used without express, written permission of the author.